



Hi Dan, enclosed is your personalized quote for the Memorial Park.

We appreciate your interest in Vector Security.

8-4-2023

Dan Harkenrider
Francis J Mark Memorial Park (Town of Clinton)
337 Clinton Hollow Rd, Salt Point 12578
Salt Point, NY

RE: Video Surveillance System

Thank you for giving Vector Security the opportunity to propose a comprehensive security solution for your facility. This proposal contains recommendations to address the considerations we have discussed.

This proposal contains a detailed list of the required equipment and locations within the section entitled "Scope of Work." To provide you with the most flexible solution, we have supplied both a purchase and a finance option in the investment section.

It is our goal to earn your business. At your convenience, please take the time to read more about Vector Security and the services we provide. We feel that our commitment to delivering quality service to our customers is critical to our success. We hope you join the nearly 400,000 customers across North America who trust us with their security needs.

I will be contacting you on 8/7/2023 to answer any questions you may have concerning this proposal or the system design.

Sincerely,

Thomas Griffin





A History of Stability

For more than 50 years, [Vector Security](#) has been a premier provider of intelligent security solutions tailored to the needs of the customer. We serve nearly 400,000 residential, business, and national account customers in North America and the Caribbean through a network of 58 branches, authorized dealers, and our ADS Security division.

Security Solutions for Your Business

When it comes to security, we don't believe in "one-size-fits-all" security systems. What's right for one business may not be right for yours. That's why we create a security solution to fit your needs. And if those needs happen to change, we'll be there to make sure your security fits your situation every step of the way.

From consultation and design, to installation, monitoring and service, we integrate our products to provide convenient, quality security solutions for you.

Objective

Thomas Griffin recognizes that attention needs to be placed on the protection of property and assets, as well as the safety of personnel. This has become even more critical in an economic environment that has forced businesses to make purchasing decisions that will either result in a direct financial return or reduce the potential for loss. You need a security company that can provide security solutions that address these concerns.

Goals

It is the intention of the Town of Clinton to invest in a security solution from a reputable, financially stable security company that can meet the following goals:

- Provide a comprehensive, customized security solution.
- Supply equipment that is current, reliable and easy to operate.
- Manage installation to minimize the impact on daily operations.
- Minimize ongoing maintenance issues and costs.
- Anticipate future technology changes.

Solutions

Vector Security is proposing the installation of a Network Video Recorder enclosed in a lockbox and three outdoor cameras. This solution will provide the Town Of Clinton 24/HR video surveillance of the parking lot by the entrance of the park, the swimming area, and restrooms. Video will be recorded whenever motion is detected in any of these locations. Live view, as well as recorded video can be accessed remotely from a desktop or mobile device.



Scope of Work

Thank you for the opportunity to provide you with a comprehensive proposal to address your security needs. A detailed description of the equipment, quantity, description, and location follows. Please note that total Investment includes labor and equipment costs.

Vector will mount and install One (1) Network Video Recorder inside the pavillion
Vector will mount and install Three (3) Outdoor Bullet Cameras
Location for Cameras are SW corner of Pavillion (facing swimming area), SE corner of building (facing bathrooms), and pole over looking the parking lot near swimming area.

TOTAL INVESTMENT: \$5,169.53

MONTHLY INVESTMENT: \$59.41

(Description of monthly services; bundled, not presented as options)

Considerations

To clarify our respective responsibilities, please familiarize yourself with these considerations:

- Your system requires power to operate, so you will need to provide Vector Security access to a 120V AC receptacle.
- If your system will use telephone lines for signal transmission you will need to provide the line(s).
- If you select IP communications, your IT staff must provide us with a static IP address.
- Installation pricing is based upon non-union labor and will increase if union labor is required.
- Pricing includes labor provided during normal business hours (Monday - Friday, 8am - 5pm). Additional charges will apply if after hours or weekend hours are required by customer.
- If you would like to have the system installed at some time other than normal working hours, we will be happy to accommodate.
- Pricing for special installation conditions can be quoted upon a complete understanding of your specific needs.
- Pricing guaranteed for 30 days from the date of this proposal and does not include sales tax where applicable.
- Any required permit, drawing, or blueprint fees or changes requested by authorities having jurisdiction (AHJ) will be additional.
- If a spotter is required for the use of a lift, customer will provide. If customer cannot provide, additional charges may apply.



Service Agreements

Vector Security offers our business partners the convenience of a service agreement that will prioritize your business sites for scheduling and establish an agreed-upon monthly fee to cover material and labor for system repairs, mitigating unexpected one-time fees.

Monthly Monitoring Service

Monitoring is a critical component of any security system. Your alarm and fire systems are monitored by the award-winning Vector Security Central Station where experienced operators are available 24/7 to dispatch authorities to your location quickly. Monitoring service rates are quoted based on quarterly payments, billed in advance. Annual, semi-annual, and monthly payment options are also available.

Our Central Station meets the highest industry established quality standards. We also use back-up cellular or radio service to ensure continuous monitoring of your security system even if standard telephone service is interrupted. And, our false alarm protocols let authorities know the need for a response to an alarm is real.

Testing and Preventative Maintenance Inspections

Our testing and inspection programs provide businesses with timely and accurate information documenting the performance levels of a variety of different security systems including intrusion systems, video surveillance, and fire alarm. Our programs also address and provide solutions adhering to a multitude of regulations in existence nationwide, and reliably scheduling testing and inspections within your multi-location business environment.

Comprehensive Testing Procedures

Testing procedures include all types of devices: initiating, indicating, and notification devices; control equipment, central station monitoring components, and reserve power levels, as required by the specific governing body. Commercial fire alarms are required by federal law to be tested annually at a minimum; some jurisdictions require quarterly and have additional testing requirements above and beyond the standard National Fire Protection Association codes. NFPA 72 is the code adopted at federal and local levels to govern fire alarm protection, maintenance, and signaling.

Reliable Scheduling

Testing and Preventative Maintenance Inspections are available annually, every six months, or quarterly. Once the desired testing frequencies are determined, each site to be inspected is added to our database, which automatically schedules and manages future tests and



inspections. Individual inspection work orders are produced approximately one month prior to the required completion date. They are assigned to a technical service partner, and then managed through completion.

Accurate Inspection Documentation

Our field support and inspections groups work closely to ensure that an accurate archive of information and documentation is created and stored for convenient access by site managers, inspectors, and service technicians. Records are also stored electronically within our service database and can be accessed at any time when needed. They include ALL pertinent inspection data, functionality of the system, problems discovered, the identity of ALL persons involved in the inspection process, and those who were notified of any deficiencies.

Reliable Post-Inspection Follow-through

Our testing and inspections programs are based upon their ability to follow through on the correction of any deficiency discovered during the inspection process and manage the restoration of the system. Inspection reports are signed by the site manager and our service technician and are then provided to local management, loss prevention, or safety compliance departments, and any AHJ body included in the inspections process. Post-inspection corrections are then monitored until complete system restoration is achieved.

We appreciate you considering Vector Security. Please feel free to text, email, or call me back with any questions about your quote.



Intelligent security *tailored for you.*SM

vectorsecurity.com

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of Public Safety, Private Security Bureau, P.O. Box 4087, Austin, TX 78773, (512) 424-7710. License information additionally available at www.vectorsecurity.com. Jan. 2022